Department of the Treasury Internat Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047 2011 Open to Public Inspection

Ā	For the 2011	calendar year, or t	ax year beginni	ng	, and ending				
В	Check if applicable:	C Name of organization		OF GREAT	SMOKY MOU	NTAINS		D Emplo	yer identification number
	Address change		NATIONA	L PARK					
-	Name change	Doing Business As	*.					62-	-1564782
	, ·	Number and street (or	rPO box if mall is not	delivered to street add	ress)	- Dan 31, 11 ann - 11	Room/sulte	E Teleph	rone number
느	Inilial return	P.O. BOX	1660					800)-8 <u>45-5665</u>
	Terminated	City or town, state or							
	Amended return	KODAK		TN 37	764			G Gross red	celpts 2,951,815
\vdash	Application pending	F Name and address of	principal officer;	('''''''' 					
L	Abhitranou heurung	JIM HART	. EXECUT	IVE DIREC	CTOR		H(a) Is this a g	roup return to	or affillates? Yes X No
		P.O. BOX					H(b) Are all af	filiates includ	ed? Yes No
		KODAK		TN.	<u>37764-76</u>	60	lf ¹No	o, attach a lis	st (see instructions)
1	Tax-exempt status	X 501(c)(3)	501(c) () ◀ (Insert no.)	4947(a)(1) or	527			
J	Website: > V	ww.friend	softhesmo	okies.org			H(c) Group ex		
к	Form of organization	X Corporation	Trust Associat	ion Other 🕨		L,	Year of formation: 1	999	м State of legal domicile: ${f TN}$
	Part I∷ Si	ımmary							
		escribe the organiza							
<u> </u>	ASSI	ST THE NATI							
nar	AND	PRESERVE TH				IAL PARK	BY		
ě	SECU	RING FINANC							
Ó	2 Check th	is box ▶☐ if the o				of more than	າ 25% of its net	assets.	
Activities & Governance	3 Number	of voting members	of the governing	body (Part VI, line	e 1a)			3	13
<u> </u>	4 Number	of independent voti	~) .		4	13
ΞŽ	5 Total nui	mber of individuals e			Part V, line 2a)			5	9
۲ کو	6 Total nut	nber of volunteers (6	203
	1	elated business rev	7a	0					
	b Net unre	lated business taxal	<u>ble income from l</u>	Form 990-T, line :	34 <u></u>	· · · · · · · · · · · · · · · · · · ·		. 7b	0
	B Constaller	t t /D-	(41.)			}	Prior Yea 3 , 011		2,336,060
E	8 Contribu	ions and grants (Pa				.	2,011	.,323	2,330,000
Revenue	9 Program	service revenue (Part VIII			-	}	152	,153	101,497
æ	10 investme	nt income (Part VIII renue (Part VIII, col			nd 110)			,048	297,860
		enue (Fan VIII, com enue – add lines 8 t					3,229		2,735,417
		nd similar amounts j				<u> </u>		,943	0
	1	oald to or for memb			٥,	ř		0	Ö
so.	1	other compensation			mn (A). lines 51	10)	481	,043	487,328
Expenses	16aProfessio	nal fundraising fees	•		(1 (),	· · · · · ·		0	0
Der.	b Total fund	iraising expenses (i	-		386,3	51			
Щ	17 Other ex	enses (Part IX, col			<u>ಕಗಡಕಡ</u>	· ·	482	,540	2,214,807
		enses. Add lines 13			A), line 25)		1,445		2,702,135
	1 .	less expenses. Sub			. 71			,998	33,282
6 9	31						Beginning of Curr	ent Year	End of Year
let Assets o	20 Total ass	ets (Part X, line 16)					9,240		<u>9,327,723</u>
t As	21 Total liab	lities (Part X, Ilne 26	3)					,088	189,799
25	22 Net asset	s or fund balances.	Subtract line 21	from line 20			9,104	<u>,642</u>	9,137,924
P	art II. Sig	<u>nature Block</u>							
									my knowledge and belief, it
tru	ue, correct, and c	omplete. Declaration o	of preparer (other the	nan officer) is based	on all information	of which prep	arer has any kno	wledge.	
	. .				······································		·		
Sig)'' ['	nature of officer	O a	•	11.1			Date	4-26-12
He			HART XX	mes M I	GavI_	PRESI	DENT		1.00 10
		os or print name and tille	/	Describe etc. 4			16-4-	T	C L. DTN
Pale		preparer's name	• • • · · · · · · · · · · · · · · · · ·	Preparer's signate			Date	Check	II PTIN
	2022	A. Mitchell, E.			itchell, E.A	•		12 self-emp	
	parer Firm's name Only		hell <u>Eme</u>		L, P.C.		Fin	m's EIN ▶	62-1483064
USE	- 1		Erin Dri		-620E				06E_E22_2206
N.A	Firm's add		ville, T				Ph	one no.	865-522-2396
		s this return with the duction Act Notice			ructions)		 		Yes No
DAA	LabelMolk Ke	anerion wer Motice	, see me separa	นอากอถุยนเบบประ					Form 330 (2011)

Part III Statement of Program Ser		564782	
Statement of Program Ser Check if Schedule O contain	or a response to any question in this F	Part III	
1 Briefly describe the organization's mission:			
ASSIST THE NATIONAL PAR			
*	SMOKY MOUNTAINS NATIONA	L PARK BY	
SECURING FINANCIAL AND	VOLUNTEER SUPPORT.	(-1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,	
2 Did the organization undertake any significan	t program services during the year which were	not listed on the	
		E	Yes 🗓 No
If "Yes," describe these new services on Sch	edule O.		
¥.	ake significant changes in how it conducts, any	program	Yes 🗓 No
services? If "Yes," describe these changes on Schedule			_ Tes A NO
	accomplishments for each of its three largest p	rogram services, as measured by	
	ganizations and section 4947(a)(1) trusts are re		
	enses, and revenue, if any, for each program s		
	33,161 including grants of\$) (Revenue \$	
EDUCATIONAL AND VISITOR HISTORICAL AND NATURAL		PROGRAMS,	
HIBIORICAL AND NATORAL	RESOURCE PRESERVALION		
	· · · · · · · · · · · · · · · · · · ·		
	•		
4b (Code:) (Expenses \$	including grants of\$) (Revenue \$	
and the second s	e de la companya de		**
4c (Code:) (Expenses \$	including grants of\$) (Revenue \$	
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4c (Code:) (Expenses \$) (Revenue \$	
4c (Code:) (Expenses \$) (Revenue \$	
	including grants of\$) (Revenue \$)
4d Other program services (Describe In Schedule	including grants of\$) (Revenue \$	
4d Other program services (Describe in Schedule (Expenses \$ include the content of the content o	including grants of\$		Form 990 (2011)

Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," х complete Schedule A X 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?... Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to X candidates for public office? If "Yes," complete Schedule C, Part I Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) Х election in effect during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, 5 assessments, or similar amounts as defined in Revenue Procedure 98-197 if "Yes," complete Schedule C, X 5 Part III Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If X 'Yes," complete Schedule D, Part I Did the organization receive or hold a conservation easement, including easements to preserve open space, X the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part !! Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," 8 X 8 complete Schedule D, Part III Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," X 9 complete Schedule D, Part IV Did the organization, directly or through a related organization, hold assets in temporarily restricted X endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D. Parts VI, 11 VII, VIII, IX, or X as applicable. Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," X 11a complete Schedule D, Part Vi Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more X of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more 11c X of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 167 If "Yes," complete Schedule D, Part IX 11d Х Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete X 12a Schedule D, Parts XI, XII, and XIII Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if 12b the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 13 Is the organization a school described in section 170(b)(1)(A)(ii)? if "Yes," complete Schedule E 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate X foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any X 15 organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance X to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV 16 Dld the organization report a total of more than \$15,000 of expenses for professional fundraising services on 17 X 17 Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see Instructions) Did the organization report more than \$15,000 total of fundraising event gross income and contributions on 18 Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 18 Did the organization report more than \$15,000 of gross Income from gaming activities on Part VIII, line 9a? 19 X 19 if "Yes," complete Schedule G, Part III Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H X 20a If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Form 990 (2011)

₩P	art IV Checklist of Required Schedules (continued)		Yes	No
24	Did the organization report more than \$5,000 of grants and other assistance to any government or organization		1,00	
21	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States			
22	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the	·	1	1
20	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than		ŀ	
M -TG	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K if "No," go to line 25	248	3	X
h	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	241	<u>)</u>	<u> </u>
6	Did the organization maintain an escrow account other than a refunding escrow at any time during the year	ŀ		
Ū	to defease any tax-exempt bonds?	240	:	<u> </u>
Ч	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	240	1	
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction	" '		
LVU	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	258	1	X
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25h)	X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or		T	
20	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
4!	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L., Part III	27	Ì	X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
20	Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	288	3	X
b	and the second s			
N	Schedule L, Part IV	28t)	X
^	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
U	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	280	;	X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified	ſ		
JU	conservation contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
J 1		31		x
32	Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"	ĺ		
J.Z.	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
,,,	sections 301 7701-2 and 301 7701-37 if "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,	-		
7.	N/ and N/ line 1	34		X
152	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	1	X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the			
~	meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b)	Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable	· [
-	related organization? If "Yes," complete Schedule R, Part V, line 2	36		X
37	related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization			_
•	and that is treated as a partnership for federal income tax purposes? if "Yes," complete Schedule R,			
	Part VI	37		X
8	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and			
-	19? Note. All Form 990 filers are required to complete Schedule O	38		
		Enr	<u> 990</u>	(2011)

Forn	n 990 (2011) FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782		P8	age o
P	art V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response to any question in this Part V			حلياح
		F333333	Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 36			
b	Enter the number of Forms W-2G included in line 1a Enter -0 if not applicable 1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and		 	,8888
-	reportable gaming (gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 9			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note if the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		Ĺ
b	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
48	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
		4a		X
	account)? If "Yes," enter the name of the foreign country: ►			
D	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
_	See instructions for ming requirements for Form 1D F 30-22 1, respon of the graph bank and a manner research	5a		Х
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5b		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5c		_ _
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	-00		j
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		x
	organization solicit any contributions that were not tax deductible?			
b	If "Yes," dld the organization include with every solicitation an express statement that such contributions or	6b		ļ
	gifts were not tax deductible?	On		****
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	999	7.7	******
	and services provided to the payor?	<u>7a</u>	X	
ď	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			~-
	required to file Form 8282?	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	_7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	<u>7f</u>		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		X
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		X
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	organization, have excess business holdings at any time during the year?	8		grandiki kani
9	Sponsoring organizations maintaining donor advised funds			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		*******
10	Section 501(c)(7) organizations Enter:			
a	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
a	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
49-	against amounts due or received from them) Section 4947(a)(1) non-exempt charitable trusts, is the organization filing Form 990 in lieu of Form 1041?	12a		********
1.2a	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	11 100) 0.1101 1.10 0.1101 1.101			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	13a		
а	is the organization licensed to issue qualified health plans in more than one state?			
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	the organization to hood qualities from pro-			
C	Likes the amount of resolves on hand	14a	**************************************	X
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14b		
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		990	(2011)
3 A A		i vill		(40))

Forn	990 (2011) FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782		Paç	<u> </u>
	Governance Management, and Disclosure For each "Yes" response to lines 2 through 7b be	elow, a	nd fo	or a
	"No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes	s in Sch	nedu	ıle
	O. See instructions. Check if Schedule O contains a response to any question in this Part VI			X_
500	tion A. Governing Body and Management			
<u>560</u>	tion A. Governing Body and Management	Y	'es	No
	Setar the number of voting members of the governing body at the end of the fax year 1a 13			
1a	Eille! (the fluthbel of voting members of the governing body at the one of the text year.			
	If there are material differences in voting rights among members of the governing body, or			
	if the governing body delegated broad authority to an executive committee or similar			
	committee, explain in Schedule O. That the number of unting members included in line 1a, above, who are independent.			
b	Elifet the liftlines of Adilita metrines incidded in the 18' grower who are introbergany			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			***
	any other officer, director, trustee, or key employee?	2		<u>X</u>
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		<u>X</u>
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		<u>X</u> _
6	This the annual of the leave were how or stock aldoro?	6		X
	Did the organization have members of stockholders, or other persons who had the power to elect or appoint		\neg i	
7a		7a		X
	one or more members of the governing body?			
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,	7b		X
	stockholders, or persons other than the governing body?	*********		**
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the follow	8a	X	30033000
а	The governing body?		x x	
b	Each committee with authority to act on behalf of the governing body?	8b .	<u>^</u>	—
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			47
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O			X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Reven	ue Coo	<u>ie.)</u>	
		,	es	No_
10a	Did the organization have local chapters, branches, or affiliates?	10a		<u>X</u>
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X L	
h	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
125	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
L	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?		X	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			AF
¢		12c 3	x	
	describe in Schedule O how this was done		X	—
13	Did the organization have a written whistleblower policy?		x	
14	Did the organization have a written document retention and destruction policy?			*****
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official		<u>x </u>	77
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b	L	
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► TN , NC			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)			
, •	available for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website X Upon request			
4.0	U OWIT WEBSITE DANDLINETS WEBSITE AND The proprietation made its apparating decuments, conflict of interest notice.			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy,			
	and financial statements available to the public during the tax year			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	ישמייני	2	
	organization: ► NAN JONES 3099 WINFIELD DUNN PARKWAY, S			IΩΛ
KO	DAK TN 37764 865	<u>-932</u>	-4 /	24

Form 990 (201	1) FRIENDS	OF GREAT	SMOKY	MOUNTAINS	62-1564782	Page 7
Part VII	Compensatio	n of Officers	, Directors	s, Trustees, Key	Employees, Highest	Compensated Employees, and
	Independent	Contractors			1 41 D-414	П
	Check if Sche	<u>dule O contai</u>	ns a respo	nse to any questi	on in this Part VII	
Section A.	Officers, Directo	rs, Trustees, K	y Employee	s, and Highest Com	pensated Employees	
1a Complete ti	is table for all per	sons required to	be listed Rep	oort compensation for	the calendar year ending v	vith or within the

- organization's tax year.

 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of
- compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid

 List all of the organization's current key employees, if any See Instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

Check this box if neither the or	ganization nor a	ny r	elate	ed or	gan	izatio	Π <u>\$</u>	compensated any current	officer, director, or truste	e
(A) Name and Title	Average hours per week (describe	(dd box offi	(C) Position (do not check more the box, unless person is bofficer and a director/br			than or is both or/truste	ne an	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
	hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	,	organization and related organizations
(1) NANCY DAVES										
DIRECTOR	1.00	X						0	0	0
(2) VICKY FULMER									0	0
DIRECTOR	1.00	X	ļ	ļ				0	<u> </u>	<u> </u>
(3) BRUCE HARTMANN DIRECTOR	1.00	x						0	0	0
(4) LUKE D. HYDE DIRECTOR	1.00	x						0	0	0
(5) JOHN MASON DIRECTOR	1.00	x						0	o	0
(6) JIM OGLE	2.00	-								_
DIRECTOR	1.00	X						0	0	0
(7) MERIDITH ELLIOT DIRECTOR	T POWELI	x						. 0	0	0
(8) JUSTICE GARY WA							•			
DIRECTOR	1.00	X						0	0	0
(9) MARK WILLIAMS								0	0	0
DIRECTOR	1.00	X				 			<u> </u>	
(10) JAMES M. HART PRESIDENT	40.00			x				97,500	0	0
(11) NAN JONES	40.00			7		-	\neg	3.7000		
CFO	40.00			x				68,125	0	<u> </u>
(12)DANIEL P. MATTH										
BOARD CHAIRMAN	1.00			x				0	0	<u> </u>
(13)DALE KEASLING									0	0
VICE CHAIRMAN	1.00			X				<u>0</u>	0	<u> </u>
(14) STEPHEN W. WOOD TREASURER	Y 1.00			x				0	0	0
	<u> </u>									Form 990 (2011)

	990 (2011) FRIENDS	OF GREAT	C S	MC	KY	M	OU	NT	AINS 62-156	4782 ated Employees (continued)	Page 8
ra	(A) Name and title	(B) (C) Average hours per week box, unless perso (describe officer and a dire				C) ilion more rson	than o	one 1 an	(D) Reportable compensation from the	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
		hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(AA-53,10aa-wii2C)	organization and related organizations
SEC	KAY CLAYTON CRETARY	1.00			x				0	0	
(16)											
(17)											
(18)											
(19)											
(20)											
(21)				-		- vales.					
(22)				 -							
(23)											
(24)											
(25)											
1b	Sub-total		L		!		<u> </u>	>	165,625		
	Total from continuation she Total (add lines 1b and 1c)							•	165,625		
2	Total number of individuals (i	ncluding but no	t lim	ited	to th	ose	liste	d ab		than \$100,000 in	
	reportable compensation from	n the organizati	on 🕨	<u>U</u>							Yes No
4	Did the organization list any f employee on line 1a? If "Yes, For any individual listed on lir organization and related orga	" complete Sch ne 1a, is the sui inizations great	edul n of er th	e J f repo an \$	or su rtab 150,	ich i ie co 000	indivi ompe '? If "	idua ensa Yes	I ition and other compensa ," complete Schedule J fo	tion from the r such	3 X
5	individual Did any person listed on line for services rendered to the of	1a receive or a	ccrue	cor	npei	nsat	ion fi	rom	any unrelated organizatio	n or individual	5 X
Sec	tion B. Independent Contrac	tors									
1	Complete this table for your fi compensation from the organ	ive highest com ization. Report	pens com	sated pens	d ind satio	epe n fo	nder r the	it co cale	endar year ending with or	within the organization's tax y	ear.
		(A) business address							Descrip	(B) tion of services	(C) Compensation
	 -										
								 -			

Form 990 (2011)

Total number of independent contractors (including but not limited to those listed above) who

received more than \$100,000 of compensation from the organization

2

Form 990 (2011)

Form 990 (2011) FRIENDS OF GREAT SMOKY MOUNTAINS
Part X Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

requ	ired to complete columns (B), (C), and (D).				
	Check if Schedule O contains a respons	e to any question in this F	art IX	(c)	(D)
Do	not include amounts reported on lines 6b	(A) Total expenses	(B) Program service	Management and	(D) Fundraising
7b	, 8b, 9b, and 10b of Part VIII.	·	expenses	general expanses	expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the	ļ			
	U.S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				04 400
•	trustees, and key employees	165,625	75,063	69,125	21,437
6	Compensation not included above, to disqualified			1	
-	persons (as defined under section 4958(f)(1)) and	į			
	persons described in section 4958(c)(3)(B)				- 400 600
7	Other salaries and wages	255,626	18,654	53,363	183,609
8	Pension plan accruals and contributions (include				
,	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	32,720	7,279	9,514	15,927
10	D-mall days	33,357	7,169	9,370	16,818
11	Fees for services (non-employees):				
	Management				
	Legal	13,800		13,800	
	I alalas da a				
d					
	Professional fundraising services See Part IV, line 17			***************************************	
f	Investment management fees				
g		8,828			8,828
12	Advertising and promotion	35,909	4,917	20,234	10,758
13	Office expenses	33,909	3,52,7		
14	Information technology		, -ya am		
15	Royalties	33,518	6,356	13,255	13,907
16	Occupancy	28,617	4,497	14,280	9,840
17	Travel			<u> </u>	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates	7.954		7,954	
22	Depreciation, depletion, and amortization	12,104	2,693	3,519	5,892
23	Insurance	12,104	2,033	3,525	
24	Other expenses, Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O)	704 761	704 761		
а	PROPERTY DONATION	794,761	794,761 437,145		
b	License Plates	437,145	200,173		
C	Donation Boxes	200,173			
ď	PAC - Parks As Classrooms	198,836	198,836	68,209	99,335
9	All other expenses	443,162	275,618	282,623	386,351
25	Total functional expenses. Add lines 1 through 24e	2,702,135	2,033,161	. 202,023	
26	Joint costs. Complete this line only if the organization reported in column (8) Joint costs				
	from a combined educational campaign and				
	fundraising solicitation. Check here ▶ if				
	following SOP 98-2 (ASC 958-720)	<u></u>			Form 990 (2011)
DAA					1 31111 20 2 (2011)

P	art.	X Balance Sheet						
						(A)		(B)
						Beginning of year		End of year
	1	Cash—non-interest bearing				4,343,409	1_	6,061,136
	2	Savings and temporary cash investments				3,414,545		2,675,329
	3	Pledges and grants receivable, net					3	
	4	Accounts receivable, net				404,849	4	296,666
	5	Receivables from current and former officers, directors	trustees, key					
		employees, and highest compensated employees Cor						
		Schedule L	•		Į		5	
	6	Receivables from other disqualified persons (as define	d under section					
		4958(f)(1)), persons described in section 4958(c)(3)(B)						
		employers and sponsoring organizations of section 50						
23	ļ	employees' beneficiary organizations (see instructions)					6	
Assets	7	Notes and loans receivable, net					7	
As	8	Inventories for sale or use					8	
	9	Prepaid expenses and deferred charges				19,522	9	29,911
		Land, buildings, and equipment: cost or						
		other basis. Complete Part VI of Schedule D	10a	206,	345			
	ь	Less: accumulated depreciation	10b	118,	450	877,550	10c	87,895
	11	Investmentspublicly traded securities		11				
	12	Investments—other securities See Part IV, line 11		12				
	13	Investments—program-related See Part IV, line 11		13				
	14	intangible assets					14	
	15	Other assets See Part IV, line 11				180,855	15	176,786
	16	Total assets. Add lines 1 through 15 (must equal line:	34)	<u> </u>		9,240,730	16	9,327,723
	17	Accounts payable and accrued expenses			1	9,179	17	31,386
	18	Grants payable			- 1		18	
	19.	Deferred revenue	126,909	19	158,413			
	20	Tax-exempt bond liabilities		20				
	21	Escrow or custodial account liability Complete Part IV					21	
8	22	Payables to current and former officers, directors, trust						
Liabilities		employees, highest compensated employees, and disq	ualified persons	S .				
펺		Complete Part II of Schedule L			.		22	
	23	Secured mortgages and notes payable to unrelated thin			-		23	
i	24	Unsecured notes and loans payable to unrelated third p					24	
	25	Other liabilities (including federal income tax, payables						
		parties, and other liabilities not included on lines 17-24). Complete Par	tΧ			0.5	
		of Schedule D			.	126 000	25	189,799
_	26	Total liabilities. Add lines 17 through 25				136,088	26	109,199
å		Organizations that follow SFAS 117, check here	and complete	ı				
3uc		lines 27 through 29, and lines 33 and 34				2,869,114	27	2,331,286
331	27	Unrestricted net assets			·	2,793,901	28	2,705,812
필	28	Temporarily restricted net assets				3,441,627	29	4,100,826
Ę	29	Permanently restricted net assets Organizations that do not follow SFAS 117, check h	ere and		ā	3,441,027		*/#00/0E0
৳		•	iere∐ anu					
ध	20	complete lines 30 through 34.			ľ		30	
Net Assets or Fund Balances	30	Capital stock or trust principal, or current funds Pald-In or capital surplus, or land, building, or equipment	nt fund				31	
¥	31 32	Retained earnings, endowment, accumulated income, of			ŀ		32	
ž		Total and annual and wall belongs			l	9,104,642	33	9,137,924
		Total liabilities and net assets/fund balances				9,240,730	34	9,327,723
	<u> </u>	reministration and that address and the particular and the same of						Form 990 (2011)

Form	1 990 (2011) FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782		Pa	ige 12
	rt XI Reconciliation of Net Assets			\Box
\$00000000	Check if Schedule O contains a response to any question in this Part XI			
1 2 3 4	Total revenue (must equal Part VIII, column (A), line 12) Total expenses (must equal Part IX, column (A), line 25) Revenue less expenses. Subtract line 2 from line 1 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	1 2 3 4	2,735, 2,702, 33, 9,104,	135 282
5	Other changes in net assets or fund balances (explain in Schedule O) Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,			
6	column (B))	6	9,137,	924
Pa	Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	······	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other	<u> </u>	Yes	No X
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a 2b X	┼ ┻
b	Were the organization's financial statements audited by an independent accountant?		20 . 2	-
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.		2c X	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: X Separate basis			
20	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in			
Ja	the Single Audit Act and OMB Circular A-133?	1.	3a	X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the			
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	
			Form 99	0 (2011)

SCHEDULE A (Form 990 or 990-EZ) **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

2011 Open to Public

Inspection

Department of the Treasury Internal Revenue Service Name of the organization

FRIENDS OF GREAT SMOKY MOUNTAINS

Employer Identification number 62-1564782

NATIONAL PARK Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i)... 1 A school described in section 170(b)(1)(A)(ii), (Attach Schedule E.) 2 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(lii)... 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, ************************************** An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv).. (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v)... X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi)... (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) 8 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. c Type III-Functionally integrated d Type III-Other b ☐ Type II By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the g following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and No 11g(l) (iii) below, the governing body of the supported organization? 11g(li) (ii) A family member of a person described in (i) above? 11g(III) (iii) A 35% controlled entity of a person described in (i) or (ii) above? Provide the following information about the supported organization(s) (vi) is the (vii) Amount of (III) Type of organization (Iv) is the organization (v) Did you notify (I) Name of supported (II) EIN in col. (I) fisted in your the organization in ganization in col. support (described on lines 1-9 organization col. (i) of your l) organized in the governing document? above or IRC section. support? U.S.7 (see instructions)) Yes Νo Yes (A) (B) (C) (D) (E)

	dule A (Form 990 or 990-EZ) 2011 FRI	יבאורים רוד מ	OMP ייעיקב	KY MOUNTA	AINS 62-	1564782	Page 2
	999888888 = 11. fac. f		I INCOPINGA IN	Sections In	(h)(1)(A)(iv) a	nd 170(b)(1)(A	\)(vi)
 2	/O	aakad tha hav	on line 5 / Ol	r x or Parrior	ir ine viuaniza	ilion ianea io q	ualify under
	Part III. If the organization	n fails to qualit	v under the te	sts listed belo	w, please com	plete Part III.)	
200	tion A. Public Support	,					
Calor	idar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
Juioi							
1	Gifts, grants, contributions, and						
	membership fees received. (Do not include any "unusual grants")	2,561,683	3,229,395	3,205,399	3,011,323	2,336,060	14,343,860
				•		,	
2	Tax revenues levied for the organization's benefit and either paid						
	to or expended on its behalf						
	** ** ** # ***						
3	The value of services or facilities furnished by a governmental unit to the					ĺ	
	organization without charge						14 242 060
4	Total Add lines 1 through 3	2,561,683	3,229,395	3,205,399	3,011,323	2,336,060	14,343,860
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly supported organization) included on						
	line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)						14,343,860
6	Public support. Subtract line 5 from line 4						12/22/20/
	tion B. Total Support		43,0000	(c) 2009	(d) 2010	(e) 2011	(f) Total
Caler	ndar year (or fiscal year beginning In) 🕨	(a) 2007	(b) 2008		3,011,323	2,336,060	14,343,860
7	Amounts from line 4	2,561,683	3,229,395	3,205,399	3,011,327		
8	Gross income from interest, dividends, payments received on securities loans,				İ		
	rents, royalties and income from similar	7.47.074	139,558	193,442	152,153	101,497	728,624
	sources	141,974	139,330	133/112			
9	Net income from unrelated business						
	activities, whether or not the business						
	is regularly carried on						
10	Other income Do not include gain or						
	loss from the sale of capital assets						
11	(Explain in Part IV.) Total support Add lines 7 through 10						15,072,484
12	Gross receipts from related activities, et	c. (see instruction	s)			12	514,258
13	First five years. If the Form 990 is for the	ne organization's f	irst, second, third	, fourth, or fifth tax	k year as a section	1 501(c)(3)	, r1
	organization, check this box and stop h	ere	-	<u> </u>	<u> </u>	<u> 4,4 + 9,7 + 9,4 + 9, 4 + 4, 4, 4 + 4, 4, 4 + 4, 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, 4 + 4, </u>	
Sec	tion C. Computation of Public !	Support Perce	entage				95.17%
14	Public support percentage for 2011 (line	6, column (f) divi	ded by line 11, co	lumn (f))	1.1	14	95.38%
15	Public support percentage from 2010 Sc	chedule A, Part II,	line 14		4 to 00 4/00/ name		93.5070
16a	33 1/3% support test—2011. If the organic	anization did not c	heck the box on I	ine 13, and line 14	418 33 1/376 01 111	ore, Gricon mile	► X
	box and stop here. The organization qu	ialifies as a publici	y supported organ	nization	ing 15 is 33 1/3%	or more	
b	33 1/3% support test—2010. If the organization	anization did not c	Deck a box on mis	e 15 01 10a, and 1	110 10 10 00 110 10	or more,	▶ □
_	check this box and stop here. The orga	nization qualities a	as a publicly supp	ck a hov on line 1	3 16a or 16b an	d line 14 is	
17a	10%-facts-and-circumstances test—2 10% or more, and if the organization me	ote the "feets and	alton did not one	eet check this ho	x and stop here.	Explain In	
	10% or more, and if the organization me Part IV how the organization meets the	ers the lates-allu	-oncomistances t stances tast The	organization gua	lifies as a publiciv	supported	
							▶ 🗌
	organization 10%-facts-and-circumstances test—2	MAO If the organis	ration did not che	ck a box on line 1	3, 16a, 16b, or 17	a, and line	
b	15 is 10% or more, and if the organization	on meets the "fact	s-and-circumstan	ces" test, check t	nis box and stop I	nere.	
	Explain in Part IV how the organization	meets the "facts-a	nd circumstances	" test The organi	zation qualifies as	a publicly	·—-
	supported organization					****	. ▶ 🗌
18	supported organization Private foundation if the organization	did not check a bo	x on line 13, 16a	, 16b, 17a, or 17b	, check this box a	nd see	, —
. •	instructions						▶ ∐

Sche	edule A (Form 990 or 990-EZ) 2011 FRI	ENDS OF	GREAT SMO	KY MOUNT	AINS 62	-1564/82	Page 3
	Support Schedule for C	Organizations	Described in	Section 509	(a)(2)		
10000000	(Complete only if you che	ecked the box	on line 9 of Pi	art I or if the o	irganization tai	led to qualify ur	ider Part II.
	If the organization fails to	qualify under	r the tests liste	d below, plea	se complete P	art II.)	
Sec	tion A. Public Support						
Cala	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	(a) 2007	(0) 2000				
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge			<u></u>			
6	Total, Add lines 1 through 5				<u></u>		
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
	Add lines 7a and 7b						
8	Public support (Subtract line 7c from						
	line 6.)						
	tion B. Total Support				1 (1) 0040	(-) 0044	(f) Total
Caler	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(1) 10(a)
9	Amounts from line 6			, <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>			
l 0a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	,			n his or specific		
C	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
2	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV)		and the same of th				
3	Total support. (Add lines 9, 10c, 11, and 12.)						
4	First five years. If the Form 990 is for the					n 501(c)(3)	, [
	organization, check this box and stop he	re		<u> </u>		<u></u>	<u></u> ▶ L J
Sec	tion C. Computation of Public S	support Perce	entage				
5	Public support percentage for 2011 (line	8. column (f) divid	ded by line 13, co	umn (f))		15	%_
6	Public support percentage from 2010 Sch			****		16	<u>%</u>
	tion D. Computation of Investm	ent Income P	ercentage				
7	Investment income percentage for 2011	(line 10c. column	(f) divided by line	13, column (f))		17	%
8	Investment income percentage from 2010				the transfer of the transfer o	18	%_
9a	33 1/3% support tests—2011. If the org	anization did not	check the box on	line 14, and line	15 is more than 3	3 1/3%, and line	
	17 is not more than 33 1/3%, check this b	box and stop her	e. The organization	on qualifies as a p	publicly supported	organization	▶ 🗍
b	33 1/3% support tests-2010 If the org	anization did not	check a box on lir	ne 14 or line 19a,	and line 16 is mo	re than 33 1/3%, ar	nd
.,	line 18 is not more than 33 1/3%, check t	his box and stop	here. The organi	zation qualifies a	s a publicly suppo	rted organization	▶ 🗍
	Drivete foundation if the organization d	iid - et abaale a ba	v on line 14, 10a	or 10h check th	ic hav and see ins	tructions	` ▶ 🗂

Part IV	orm 990 or 990-EZ) 2011 FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782 Fage - Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12 Also complete this part for any additional information. (See instructions).
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Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

2011

Employer identification number

Name of the organization FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782 NATIONAL PARK Organization type (check one): Section: Filers of: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization 501(c)(3) exempt private foundation Form 990-PF 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule See instructions General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II Special Rules [X] For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1 Complete Parts I and II For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000 If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2, of its Form 990-PF, to certify that it does not meet the filling requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (f	form 990, 990-EZ, or 990-PF) (2011)		Employer identification number
Name of C	organization NDS OF GREAT SMOKY MOUNTAINS		62-1564782
Part I		Part I if additional spa	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1.	STATE OF TENNESSEE DEPARTMENT OF FINANCE AND ADMINISTR 14TH FLOOR, WILLIAM R. SNODGRASS 312 EIGHTH AVENUE NORTH NASHVILLE TN 37243	A \$ 411,03	Person X Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	ASLAN FOUNDATION P.O. BOX 550 KNOXVILLE TN 37901	\$ 400,00	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	DANIELLE BERNSTEIN 488 KIMBERLY AVENUE ASHEVILLE NC 28804	\$ <u>140,97</u>	Person X Payroli Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	SCRIPPS NETWORKS P.O. BOX 51850 KNOXVILLE TN 37950	\$ 85,7 <u>0</u>	Person X Payroll Noncash (Complete Part II if there is a noncash contribution)
(a)	(b)	(c) Total contributions	(d) Type of contribution
No. 5	Name, address, and ZIP+4 NC DIVISION OF MOTOR VEHICLES P.O. BOX 29615 RALEIGH NC 27626	\$ 432,70	Person X Payroli
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	rano, addicos, and en	\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990,

OMB No. 1545-0047 Open to Public

Employer identification number

Department of the Treasury Internal Revenue Service

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

Name of the organization FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782 NATIONAL PARK Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. th) Funds and other accounts (a) Donor advised funds Total number at end of year Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, Part II Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of an historically important land area Preservation of land for public use (e.g., recreation or education) Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 2a a Total number of conservation easements 2b b Total acreage restricted by conservation easements 2с c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) Yes No (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: ▶ \$ (i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: \$ a Revenues included in Form 990, Part VIII, line 1 b Assets included in Form 990, Part X.. Schedule D (Form 990) 2011 For Paperwork Reduction Act Notice, see the Instructions for Form 990

Bartiff Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) 3 Using the organization acceptable in accession, and other records check any of the following that are a significant use of its collection items (check all that apply): 3 Public exhibition	Schedule D (Form 990) 2011 FRIE	NDS OF GREAT S	MOKY MOUNT	AINS		<u>564782 </u>	Page 2
3. Using the organization's acquisition, accession, and other records check any of the following that are a significant use of its collection time (check all that apply): a Public exhibition d Loan or exchange programs b Schobulty means or the presentations Description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV. Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV. 5 During the year, did the organization solicit or receive denations of art, historical freasures, or other similar assets to be add to raise funds rather than to be maintained as part of the organization's collection? Factory and Custodial Arrangements, Complete if the organization answered "Yes" to Form 990, Part IV, line 21. 1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on form 990, Part XIV. 1b If "res," explain the arrangement in Part XIV and complete the following table: 1 Additions during the year 1d	Part III Organizations Mai	ntaining Collections	of Art, Historical	Treasur	es, or O	ther Simila	r Assets (continued)
a	3 Using the organization's acquisition	n, accession, and other rec	ords check any of the	following th	hat are a s	ignificant use	of its
b			Loan or exchange or	ograms			
c ☐ Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV. 5 During the year, did the organization solicil or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" to Form 990, Part IV. File 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included no Form 990, Part X, line 21. 1a Is the organization and agent, trustee, custodian or other intermediary for contributions or other assets not included no Form 990, Part X, line 21. 1b If "Yes," explain the arrangement in Part XIV and complete the following tablo: C Beginning balance 1	; _	(All and a second	-, -	3914.110			
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV. 5 During the year, did the organization solicit or receive denations of art, historical treasures, or other similar assess to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization answered must be a maintained as part of the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization answered must be a maintained as part of the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization and the year of the following table:	⊱. ⊶ *		O LII OI				
XIV. During the year, did the organization solicit or receive donations of art, historical treasuros, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Part VIV. Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV. Ille 9, or reported an amount on Form 990, Part X. Ille 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X. Ille 21. 1b If "Yes," explain the arrangement in Part XIV and complete the following table: □ Beginning balance □ Amount □ Amount □ Individual organization and the year □ Indirection during the year □ Indirection during the year □ Distributions arrangement in Part XIV. Part XIII Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. □ Provide the assimated part and the part XIV. □ Distributions □ Distributions □ Distributions and programs □ Distributions □ Distribut			lain how they further t	he organiza	ation's exe	mpt purpose ir	n Part
5 During the year, did the arganization solicit or receive donations of art, historical treasures, or other similar sesets to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a is the organization an agent, fusee, custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 21. 1a is the organization an agent, fusee, custodial or other intermediary for combibutions or other assets not included on Form 990, Part X? 1b if "Yes," explain the arrangement in Part XIV and complete the following table: 1c Beginning balance 1d Additions during the year 1d Additions during the year 2a Did the organization include an amount on Form 990, Part X, line 21? 2b If "Yes," Evaluation that is the year leading		zation o concention and emp	tain non they section t				
Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part IV, line 21. 1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? If Yes, explain the arrangement in Part XIV and complete the following table: Beginning balance	5 During the year, did the organizati	on solicit or receive donation	ns of art, historical trea	asures, or o	ther simila	ar	F7 F3
Iline 9, or reported an amount on Form 990, Part X, line 21. 1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? b If Yes,* explain the arrangement in Part XIV and complete the following table: Comparison	assets to be sold to raise funds ra	ther than to be maintained a	s part of the organiza	tion's collec	tion?	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Yes No
Tall is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?	Part IV Escrow and Custo	dial Arrangements. C	complete if the org	ganizatior	n answe	red "Yes" to	Form 990, Part IV,
Yes No If "Yes," explain the arrangement in Part XIV and complete the following table:	line 9, or reported a	n amount on Form 990), Part X, line 21.	· <u></u>			
		e, custodian or other interm	ediary for contribution	ns or other a	assets not		רוו אי רווא
C Beginning balance C	included on Form 990, Part X?						Yes No
C Beginning balance 1 1 1 1 1 1 1 1 1	b If "Yes," explain the arrangement i	n Part XIV and complete the	following table:			-	
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e Distributions during the year 1 Ending balance 2 Did the organization include an amount on Form 990, Part X, line 217: 2 Did the organization include an amount on Form 990, Part X, line 217: 2 Did the organization include an amount on Form 990, Part X, line 10. 2 Part X		a contract of	s ·				
Finding balance If		· · · · · · · · · · · · · · · · · · ·		•			
2a Did the organization include an amount on Form 990, Part X, line 21? 1							· · · · · · · · · · · · · · · · · · ·
b F" Ves." explain the arrangement in Part XIV. Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.	f Ending balance					11	
Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.			ine 217				Yes No
(a) Current year (b) Fritor years (c) Two years back (d) Three years back (e) Feur years back (d) Three years back (e) Feur years back (d) Three years back (e) Feur years back (b If "Yes," explain the arrangement i	n Part XIV.	-1	d 63/00 ³³ to	Earm O	OO Dort IV	lino 10
1a Beginning of year balance b Contributions 601,417 1,131,894 1,038,551 916,924 c Net investment earnings, gains, and losses 61,851 53,266 30,054 d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: 8 Board designated or quasi-endowment ▶ % b Permanent endowment ▶ 100.00 % c Temporarily restricted endowment ▶ % The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (iii) related organizations (iii) related organizations 2 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Describe in Part XIV the intended uses of the organization's endowment funds. 1a Land b Buildings c Leasehold improvements d Equipment 5 56,631 10,069 46,562 d Equipment 6 149,714 1.08,381 41,333	Harry Endowment Funds						
b Contributions 601,417 1,131,894 1,038,551 916,924 c Net investment earnings, gains, and losses 61,851 53,266 30,054 d Grants or scholarships 61,851 53,266 30,054 d Grants or scholarships 62 Other expenditures for facilities and programs 7 Administrative expenses 8 End of year balance 3,924,040 3,260,773 3,260,773 2,075,610 d Grants or scholarships 7 Administrative expenses 9 End of year balance 3,924,040 3,260,773 3,260,773 2,075,610 d Grants or scholarships 7 Administrative expenses 9 End of year balance 9 Administrative expenses 9 Administrative 9 Administrative expenses 9 Administrative	A. B. Mark a reserved than						222200000000000000000000000000000000000
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cosses 61,851 53,266 30,054	*****		1,131,034	1,00	30,331	310	, 324
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g End of year balance 3,924,040 3,260,773 3,260,773 2,075,610 Provide the estimated percentage of the current year end balance (line 1g, solumn (a)) held as: a Board designated or quasi-endowment % b Permanent endowment 1,00.00 % c Temporarily restricted endowment % The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations 5 If "Yes' to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part V Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (throat basis (throat basis (throat basis (throat basis)) (b) Cost or other basis (throat basis) (c) Accumulated depreciation 454,448 454,448 454,448 454,448 6 Buildings c Leasehold improvements d Equipment 56,631 10,069 46,562 d Equipment 6 Other							
Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ % b Permanent endowment ▶ 100.00 % c Temporarily restricted endowment ▶ % The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations b If "Yes' to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part XII Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation depreciation 4 Stand described in Provements 5 6 6 6 31 10,069 46,562 4 Equipment 6 Other Other		3.924.040	3,260,773	3,26	0,773	2,075	610
a Board designated or quasi-endowment ▶ % b Permanent endowment ▶ 100.00 % c Temporarily restricted endowment ▶ % The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations 3a(ii) X b If "Yes' to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part XII Land, Buildings, and Equipment. See Form 990, Part X, line 10. Describe in Part XIV the intended uses of the organization's endowment funds. 1a Land Describe in Part XIV the intended uses of the organization's endowment (other) depreciation 1b Buildings c Leasehold improvements 4 56,631 10,069 46,562 d Equipment 4 149,714 108,381 41,333						<u> </u>	
b Permanent endowment ▶ 100.00 % c Temporarily restricted endowment ▶ % The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations 3a(i) X 3a(i) X 3a(ii) X 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Describe in Part XIV the intended uses of the organization's endowment funds. 1a Land Describe in Part XIV the intended uses of the organization's endowment funds. 1b Buildings c Leasehold improvements d 454,448 454,448 d 454,448 d 56,631 d Equipment e Other Other	•	-	(3) ******** (//			
Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations b If "Yes' to 3a(ii), are the related organizations listed as required on Schedule R? Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cosl or other basis (b) Cost or other basis (c) Accumulated depreciation (investment) 454,448 454,448 b Buildings c Leasehold improvements 56,631 10,069 46,562 d Equipment Other Other							
The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations b If "Yes' to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI: Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation (investment) (investment) (investment) 5 6 6 6 31 10,069 46,562 d Equipment Equipment Other Other			•				
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations b if "Yes' to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation (investment) (investment) (investment) 56,631 10,069 46,562 d Equipment Equipment Other	The percentages in lines 2a, 2b, ar	nd 2c should equal 100%					
(i) unrelated organizations (ii) related organizations b If "Yes' to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation (a) Experiment (other) 1a Land 454,448 b Buildings c Leasehold improvements 56,631 10,069 46,562 d Equipment 149,714 108,381 41,333			ization that are held a	nd administ	tered for th	ne	
(II) related organizations 3a(II) X b If "Yes' to 3a(II), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VII Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (c) Accumulated depreciation (d) Book value 1a Land 454,448 454,448 b Buildings 454,448 454,448 c Leasehold improvements 56,631 10,069 46,562 d Equipment 149,714 108,381 41,333 e Other	organization by:						
b if "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation (a) Book value 454,448 b Buildings c Leasehold improvements c Leasehold improvements d Equipment e Other Other	(i) unrelated organizations						
4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value 1a Land 454,448 454,448 454,448 b Buildings 56,631 10,069 46,562 d Equipment 149,714 108,381 41,333 e Other Other 149,714 108,381 41,333		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					3a(ii) X
Description of property (a) Cost or other basis (b) Cost or other basis (other) (a) Property (a) Cost or other basis (other) (ot	 b If "Yes' to 3a(ii), are the related org 	anizations listed as required	f on Schedule R?				3b
Description of property (a) Cost or other basis (the cost or other basis (c) Accumulated depreciation (d) Book value							
(investment) (other) depreciation 1a Land 454,448 454,448 b Buildings 56,631 10,069 46,562 c Leasehold improvements 56,631 108,381 41,333 e Other 0ther 0ther 0ther 0ther							
1a Land 454,448 454,448 b Buildings 56,631 10,069 46,562 d Equipment 149,714 108,381 41,333 e Other	Description of property	1 ''	1 1				(d) Book value
b Buildings c Leasehold improvements d Equipment e Other		(investment)			qeb	reciation	4F4 440
c Leasehold improvements 56,631 10,069 46,562 d Equipment 149,714 108,381 41,333 e Other			45	4,448			454,448
d Equipment 149,714 108,381 41,333 e Other				C C 21		10 000	AC ECO
e Other							
			14	9,114		T00,381	41,333
		(d) must equal Form 000 D	art X column (R) line	10(a).)			542 343

Schedule D (Form 990) 2011 FRIENDS OF GREAT SMOK	Y MOUNTAINS	62-1564782	Page 3
Part VII Investments—Other Securities. See Form 99	0, Part X, line 12.		
(a) Description of security or category	(b) Book value	(c) Method of va	
(including name of security)		Cost or end-of-year r	narket value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(P)			
图			
(f)			
(G)	- Warnhr		
(H)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)			
Par Vill Investments—Program Related. See Form 99	0 Part X line 13		
(a) Description of Investment type	(b) Book value	(c) Melhod of va	iualion:
(=) accompany of prisonness (App	(a) book (alab	Cost or end-of-year m	
(1)			
(2)			A distribution of the last of
(3)			hibb
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets. See Form 990, Part X, line 15.			
(a) Description			(b) Book value
(1)			
(2)			
(3)			<u> </u>
(4)			
(5)			
(6)			
(7)			· · · · · · · · · · · · · · · · · · ·
(8)			
(9)			
10) Fotal. (Column (b) must equal Form 990, Part X, col. (B) line 15.)			
Part X Other Liabilities. See Form 990, Part X, line 25			
(a) Description of liability	(b) Book value		
(1) Federal income taxes	(5) 5551 15125		
(2)			
(3)	· · · · · · · · · · · · · · · · · · ·		
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
10)			
11)			
otal. (Column (b) must equal Form 990, Part X, col. (B) line 25.)			

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Schr	edule D (Form 990) 2011 FRIENDS OF GREAT SMOKY MOUN	<u>rains</u>	62-156478	2	Page 4
	Reconciliation of Change in Net Assets from Form 990	to Auc	dited Financial Sta	<u>item</u> e	ents
1	Total revenue (Form 990, Part VIII, column (A), line 12)			1	2,133,411
2	Total expenses (Form 990, Part IX, column (A), line 25)			2	2,702,135
3	Excess or (deficit) for the year. Subtract line 2 from line 1			_ 3	33,282
4	Net unrealized gains (losses) on investments			4	
5	Donated services and use of facilities			5	
6	Investment expenses			6	
7	Prior period adjustments		a a company	7	
8	Other (Describe in Part XIV)			8	
9	Total adjustments (net) Add lines 4 through 8			9	00.000
10	Excess or (deficit) for the year per audited financial statements, Combine lines 3 a	and 9		10	33,282
Pa	rt XII Reconciliation of Revenue per Audited Financial State	ments	With Revenue per	Kett	2,919,772
1	Total revenue, gains, and other support per audited financial statements			1	2,919,112
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	1 1			
а	Net unrealized gains on investments	<u>2a</u>			
b	Donated services and use of facilities	2b	118,360		
С	Recoveries of prior year grants	2c	65 005		
d	Other (Describe in Part XIV.)	2d	65,995	*****	104 255
e	Add lines 2a through 2d		4.4.4	2e	184,355
3	Subtract line 2e from line 1	1 1		3	2,735,417
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b		*****	
C	Add lines 4a and 4b			4c	0 725 417
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	2,735,417
Pa	n XIII Reconciliation of Expenses per Audited Financial Stat	ements	With Expenses p	erke	2,886,490
1	Total expenses and losses per audited financial statements		4.0	1	2,000,430
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1.1	110 260		
а	Donated services and use of facilities	2a	118,360		
þ	Prior year adjustments	2b			
C	Other losses	2c	CE OOE		
d	Other (Describe in Part XIV)	2d	65,995	*****	184,355
е	Add lines 2a through 2d			2e	2,702,135
3	Subtract line 2e from line 1	i i		3	2,102,133
4	Amounts included on Form 990, Part IX, Ilne 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b		*******	
¢	Add lines 4a and 4b			4c	2,702,135
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			<u> </u>	2,102,100
PA -	M XIV Supplemental Information	III linee 1	a and A: Part IV lines 1	h and	2h:
Comp	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part /, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines	2d and 4t	a and -, raitiv, into a	et to pr	rovide
		Eu ana Ti	3 1 (100 00 mploto tino pa	., to p.	
any a	dditional information. art XI, Line 8 - Reconciliation of Change	.a - (Other		
Pě	ift Ai, Line o - Reconcillation of Change	· :			
II	I-KIND SPECIAL EVENTS EXPENSE IN REVENUE	IN F	S	Ş	65,995
т.	KIND SPECIAL EVENTS EXPENSE IN REVENUE	IN F	S	\$	-65,995
1.1	CATIND DESCRAIN PARMID DESCRIPTION IN LINEARINGS		· · · · · · · · · · · · · · · · · · ·	1.	A G S A A A A A A A A A A A A A A A A A
	en al company de la compan La company de la company d				* (
p:	ert XII, Line 2d - Revenue Amounts Includ	led in	n Financials		Other
					65 00E
I	I-KIND SPECIAL EVENTS EXPENSE IN REVENUE	IN F	?	Ş	65,995
	and the control of t				

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Par	t X	III	, I	ine	2d	-	Ехр	ense	An	nour	its	Inc	lud	eđ	in	Fin	anc:	als	· -	Othe	er	
IN-	KIN	D S	PEC	TAL	EV	ENT	SE	XPEN	ŞĒ	IŅ	ŖĘſ	ENU	Œ I	N F	'S				\$		65	,995
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SCHEDULE G

Supplemental Information Regarding

OMB No. 1545-0047

(Form 990 or 990-EZ) **Fundraising or Gaming Activities** Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

See separate instructions. Department of the Treasury Internal Revenue Service FRIENDS OF GREAT SMOKY MOUNTAINS Employer identification number Name of the organization 62-1564782 NATIONAL PARK Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations e Solicitation of non-government grants Solicitation of government grants Internet and email solicitations Phone solicitations Special fundraising events d [_] In-person solicitations 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?
 b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iil) Did fund-(v) Amount paid to (vi) Amount paid to raiser have (or retained by) (or retained by) (Iv) Gross receipts (i) Name and address of individual custody or (II) Activity or entity (fundraiser) from activity fundralser listed in organization control of contributions col. (1) Yes No 2 5 6 7 8 10 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

	more than \$1	Events. Complete if the of 5,000 of fundraising even	F GREAT SMOKY MOUI organization answered "Yes" t contributions and gross inc	to Form 990, Part IV,	line 18, or reported
. <u> </u>	events with g	(a) Event#1 EVERGREEN BALL (event type)	(b) Event #2	(c) Other events	(d) Total events (add co! (a) through col. (c))
Revenue	1 Gross receipts	429,73	9 61,200	28,776	519,715
	Less: Charitable contributions Gross income (line 1 minus)	8,05	5	633	8,688
	line 2)	421,68	61,200	28,143	511,027
	4 Cash prizes		,		
	5 Noncash prizes				
sesues	6 Rent/facility costs				
Direct Expenses	7 Food and beverages	52,47		5,219	60,633
ភ្នំ	8 Entertainment	2,75		1 000	6,220 98,456
	9 Other direct expenses	92,64		1,022	(165,309)
383 4 4	11 Net income summary C	ombine line 3 column (d), and	ine 10	D	345,718
888	samming, Com	iblete il trie organization a	answered "Yes" to Form 990	i, Part IV, line 19, or re	eportea more
-12*11	art III Gaming. Com than \$15,000	on Form 990-EZ, line 6a.	(b) Pull tabs/instant	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	than \$15,000	on Form 990-EZ, line 6a. I	(b) Pull tabs/instant		(d) Total gaming (add
Revenue	than \$15,000	on Form 990-EZ, line 6a. I	(b) Pull tabs/instant		(d) Total gaming (add
Expenses Revenue	than \$15,000	on Form 990-EZ, line 6a. I	(b) Pull tabs/instant		(d) Total gaming (add
Revenue	than \$15,000 1 Gross revenue 2 Cash prizes	on Form 990-EZ, line 6a. I	(b) Pull tabs/instant		(d) Total gaming (add
irect Expenses Revenue	than \$15,000 1 Gross revenue 2 Cash prizes 3 Noncash prizes	on Form 990-EZ, line 6a,	(b) Pull tabs/instant		(d) Total gaming (add
irect Expenses Revenue	than \$15,000 1 Gross revenue 2 Cash prizes 3 Noncash prizes 4 Rent/facility costs	on Form 990-EZ, line 6a. I	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add
irect Expenses Revenue	than \$15,000 1 Gross revenue 2 Cash prizes 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses 6 Volunteer labor 7 Direct expense summary	On Form 990-EZ, line 6a. (a) Bingo Yes % No Add lines 2 through 5 in colum	Yes % No	(c) Other gaming Yes % No	(d) Total gaming (add
irect Expenses Revenue	than \$15,000 1 Gross revenue 2 Cash prizes 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses 6 Volunteer labor 7 Direct expense summary	On Form 990-EZ, line 6a. (a) Bingo Yes % No Add lines 2 through 5 in colum	(b) Pull tabs/instant bingo/progressive bingo Yes % No	(c) Other gaming Yes % No	(d) Total gaming (add
b 6 Direct Expenses Revenue	than \$15,000 1 Gross revenue 2 Cash prizes 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses 6 Volunteer labor 7 Direct expense summary 8 Net gaming income summary Enter the state(s) in which the	On Form 990-EZ, line 6a. (a) Bingo Yes % No Add lines 2 through 5 in colum	(b) Pull tabs/instant bingo/progressive bingo Yes % No In (d) and line 7 activities:	(c) Other gaming Yes % No	(d) Total gaming (add
Direct Expenses Revenue	than \$15,000 1 Gross revenue 2 Cash prizes 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses 6 Volunteer labor 7 Direct expense summary 8 Net gaming income sum Enter the state(s) in which the state organization licensed to the state of the sta	Yes % No Add lines 2 through 5 in columnary. Combine line 1, column columnary operates gaming operate gaming activities in e	(b) Pull tabs/instant bingo/progressive bingo Yes % No In (d) and line 7 activities:	(c) Other gaming Yes % No	(d) Total gaming (add col. (a) inrough col. (c))

Sch	edule G (Form 990 or 990-EZ) 2011 FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782 Page 3
11	Does the organization operate gaming activities with nonmembers?
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity
	formed to administer charitable gaming?
13	Indicate the percentage of gaming activity operated in:
a	The organization's facility An outside facility 13a % 13b %
14	An outside facility 13b % Enter the name and address of the person who prepares the organization's gaming/special events books and
1-7	records:
	Name ►
	Address ▶
15a	Does the organization have a contract with a third party from whom the organization receives gaming
	revenue? Yes No
b	revenue? Yes No If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the
	amount of gaming revenue retained by the third party >\$
C	If "Yes," enter name and address of the third party:
	Name ▶
	TYAITE P
	Address ►
16	Gaming manager information:
	Name >
	Gaming manager compensation ▶\$
	Description of services provided ▶
	Director/officer Employee Independent contractor
17	Mandatory distributions:
	Is the organization required under state law to make charitable distributions from the gaming proceeds to
	retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or
	spent in the organization's own exempt activities during the tax year 🌬
Part	
	columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this
	part to provide any additional information (see instructions).
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Department of the Treasury internal Revenue Service Name of the organization

FRIENDS OF GREAT SMOKY MOUNTAINS NATIONAL PARK

Employer identification number 62-1564782

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 FORM 990 IS REVIEWED AND APPROVED BY THE BOARD OF DIRECTORS PRIOR TO BEING FILED.

Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy

DUTY TO DISCLOSE - IN CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICT OF

INTEREST, AN INTERESTED PERSON MUST DISCLOSE THE EXISTENCE OF ANY FINANCIAL

INTEREST AND BE GIVEN THE OPPORTUNITY TO DISCLOSE ALL MATERIAL FACTS TO THE

DIRECTORS AND/OR MEMBERS OF COMMITTEES WITH BOARD DELEGATED POWERS.

DETERMINING WHETHER A CONFLICT OF INTEREST EXISTS - AFTER DISCLOSURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS AND AFTER ANY DISCUSSION WITH THE INTERESTED PERSON, HE/SHE SHALL LEAVE THE GOVERNING BOARD OR COMMITTEE MEETING WHILE THE DETERMINATION OF A CONFLICT OF INTEREST IS DISCUSSED AND VOTED UPON.

FOR ADDRESSING THE CONFLICT OF INTEREST THE CHAIRPERSON GOVERNING BOARD OR COMMITTEE SHALL, IF APPROPRIATE, APPOINT A DISINTERESTED PERSON OR COMMITTEE TO INVESTIGATE ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT AFTER EXERCISING DUE DILIGENCE, THE GOVERNING BOARD OR SHALL DETERMINE WHETHER FRIENDS CAN OBTAIN, EFFORTS, A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT FROM A PERSON OR ENTITY THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST. ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS NOT REASONABLY POSSIBLE UNDER CIRCUMSTANCES NOT PRODUCING A CONFLICT OF INTEREST, THE GOVERNING BOARD OR

Name of the organization

FRIENDS OF GREAT SMOKY MOUNTAINS

Employer identification number 62-1564782

COMMITTEE SHALL DETERMINE BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS WHETHER THE TRANSACTION OR ARRANGEMENT IS IN THE ORGANIZATION'S BEST INTERESTS, FOR ITS OWN BENEFIT, AND WHETHER IT IS FAIR AND REASONABLE. IN CONFORMITY WITH THE ABOVE DETERMINATION, THE BOARD SHALL MAKE ITS DECISION AS TO WHETHER TO ENTER INTO THE TRANSACTION OR ARRANGEMENT.

VIOLATIONS OF THE CONFLICT OF INTEREST POLICY - IF THE GOVERNING BOARD OR COMMITTEE HAS REASONABLE CAUSE TO BELIEVE AN INTERESTED PERSON HAS FAILED TO DISCLOSE ACTUAL OR POSSIBLE CONFLICTS OF INTEREST, IT SHALL INFORM THE INTERESTED PERSON OF THE BASIS FOR SUCH BELIEF AND AFFORD THE INTERESTED PERSON AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE. IF, AFTER A HEARING, THE INTERESTED PERSON'S RESPONSE AND AFTER MAKING FURTHER INVESTIGATION AS WARRANTED BY THE CIRCUMSTANCES, THE GOVERNING BOARD OR COMMITTEE DETERMINES THE INTERESTED PERSON HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT SHALL TAKE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION.

Form 990, Part VI, Line 15a - Compensation Process for Top Official INDEPENDENT MEMBERS OF THE BOARD REVIEW AND APPROVE THE PRESIDENT'S COMPENSATION BASED ON JOB PERFORMANCE AND REVIEWS OF SALARIES FOR SIMILAR WORK. THEIR DELIBERATIONS AND DECISIONS ARE THEN DOCUMENTED IN THE PERSONNEL FILES.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation DOCUMENTS ARE MADE AVAILABLE UPON REQUEST.

Form 990, Part IX, Line 24e - Other Expenses

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Schedule O (Form 990 or 990-EZ) (2011) Page 2 Name of the organization Employer identification number FRIENDS OF GREAT SMOKY MOUNTAINS 62-1564782 Description Amount RESTRICTED EXP.:9582 \$ 144,136 RESTRICTED EXP.:9553 \$ Gr 53,869 ADMINISTRATIVE EXPENSES: 7 \$ 45,986 RESTRICTED EXP : 9558 \$ He 40,000 TELETHON EXPENSE:8535-4 \$ 35,027 PUBLIC RELATIONS EXPENSE: 31,634 FUNDRAISING: 7558 · Fundra \$ 28,441 RESTRICTED EXP.:9576 \$ Pu 24,950 Computer Expense \$ 10,902 MISCELLANEOUS EXPENSE: 719 \$ 10,119 Retail Expense \$ 6,576 Shelter Renovation \$ 6,499 Property Tax \$ 4,844 MISCELLANEOUS EXPENSE:713 \$ 3,883 MISCELLANEOUS EXPENSE: 753 3,738 RESTRICTED EXP :9584 Sp 3,143 RESTRICTED EXP : 9542 Sc \$ 3,000 RESTRICTED EXP.:9565 Mi \$ 2,975 RESTRICTED EXP.:9541-e \$ 2,965 Bear Education \$ 2,000 Gary Wade Legacy Wildlife \$ 1,500 RESTRICTED EXP.:9556 \$ 1,500 Ridgerunner \$ 1,500 PR - Signage \$ 1,071 RESTRICTED EXP.:9525 \mathtt{Br} 561

\$

547

Charity License

Name of the organization FRIENDS OF GREAT SMOKY MC	TUUU	LINS	Employer identification number 62–1564782	
NC Marketing & PR	\$	324		
Elkmont	\$	100		
RETAIL EXPENSE:8445 · Sal	S	80		•
Subscriptions	. \$	50		
LESS: IN_KIND	\$	-12,258		
Less agency transactions	\$	-16,500	was a second second	
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